Department of Economics

Programme Specific Outcome (Economics):

On successful completion of **B.A. Course (Economics)** the students are able to:

PSO1Understand the basic Concepts and theories of EconomicsPSO2The students are able to analyze the Economic behavior in PracticePSO3The students are able to develop Economic way of thinkingPSO4The ability of students enhances about the historical and Current Events of EcoPSO5The ability of students to write clearly expressing an Economic Point of ViewPSO5The students are able to tackle their Personal Economic Problems through the original economic Problems in the students and the personal Economic Problems through the original economic Problems theory e	
PSO3The students are able to develop Economic way of thinkingPSO4The ability of students enhances about the historical and Current Events of EcoPSO5The ability of students to write clearly expressing an Economic Point of View	
PSO4 The ability of students enhances about the historical and Current Events of Eco PSO5 The ability of students to write clearly expressing an Economic Point of View	
PSO5 The ability of students to write clearly expressing an Economic Point of View	
	nomy
PSO5 The students are able to tackle their Personal Economic Problems through the	
	ntire
course.	
PSO6 The students are able to suggest various measures on Economic Problems	

Course Outcome (Economics):

-	
Economic	F.Y.B.A (Indian
Environment)	• Students will be familiarized about background of Indian
(Sem- I	economic environment
11151)&Sem-II	Ability to compare the India economic environment with
11152)	international economic environment will be generated
	• Students will be award about the banking system
	• Students will get a primary introduction of different sector of
	Indian economy such as agro, industry and service.
	• awareness about digital economy will be generated and they will
	be ready for the digital India
	S.Y.B.A
1. Financial System -	Understand fundamentals of modern financial system.
I&II, G-2 (Sem-III	• Understand the recent trends and developments in banking
23153) & (Sem-IV	system.
24153)	• Understand the role of the Reserve Bank of India in Indian
	financial system.
	• Provide the knowledge of various financial and non-financial
	institutions.
	• Provide the students the intricacies of Indian financial system for
	better financial decision making.
2. Micro Economics,	S.Y.B.A
-I&II, S-1 (Sem-III 23151) & (Sem-IV	• Develop an understanding about subject matter of Economics
23151) & (Selli-1V 24151)	Impart knowledge of microeconomics.
24131)	Clarify micro economic concepts
	 Analyze and interpret charts, graphs and figures
	• Develop an understanding of basic theories of micro economics
	and their application.
	• Demonstrate that the theories discussed in class will usually be
	applied to real-life situations.
	 Help the students to prepare for varied competitive examinations
	- Theip the students to prepare for varied competitive examinations
3 Macro Economics,	S.Y.B.A
-I&II,S-2 (Sem-III	 Introduce students to the historical background of the emergence

23152) & (Sem-IV 24152)	 of macroeconomics Familiarize students with the differences between microeconomics and macroeconomics • Familiarize students with various concepts of national income Familiarize students with keynesian macroeconomic theoretical framework of consumption and investment functions • Introduce students to the role of money in an economy. Introduce students to the conceptual and theoretical frameworks of inflation, deflation and stagflation, Business Cycle. Familiarize students with the conceptual and theoretical framework of business cycles Introduce students to the role of monetary and fiscal policies in
	fulfilling the macroeconomic objectives of stability, full employment and growth.Introduce students to the various instruments of monetary and fiscal policies
Basic Concept of Research Methodology.Skill Enhancement Course -I&II, (SEC): (Sem-III 23154) & (Sem-IV 24154)	 S.Y.B.A On completion of the course, the student shall be able to : Demonstrate his/her understanding of sampling methods and the ability to use collection of data Identify the appropriate sample techniques for different kinds of research questions Identify the appropriate source of data in relation to the collection of research data. Able to classify and present the collected data in the form of graph, bar diagram, chart etc.
T.Y.B.A 1 Economic Development & Planning (G3) Code No- 3157	 Introduction of the concept like indicators of growth & development Students will study different development theories Students will study study different growth modeless Importance of economic Planning,& importance of foreign capital will be studied by students.
2 International Economics (83) Code No 3158	 Understanding nature scope & Importance of international Economics Understanding of theories of international trade Understanding the role of international financial Institutions Importance of foreign capital into the economy will be studied by students
3 Public Finance (S4) code No 3159	 Understanding of the role of government in economy Various expenditure & revenue process in the public finance will be analyzed Information of fiscal policy in public finance and its importance will enhance students macro level thinking

	• Study of the theories of social welfare
	Program - B.Com.(Economics)
1 Business Economics -I&II, (Micro) (Sem-I-113) & (Sem 123)	 F.Y.B.Com (Sem-I &Sem-II) Meaning, nature & scope of business economics will be given to all students. Understanding of basic concept of micro economics Students will learn to analyze demand & supply its determinants Analysis of market structure & pricing under the same Remunerative structure of different factors of production will be studied.
Business Economics I & II (Macro) (Sem-III 233) & (Sem-IV 243)	 S.Y.B.com (Sem-III & Sem-IV) Information over Meaning nature & scope of macro economics. Students will learn to calculate National income & its importance. Use of money its functions and value of its value Analysis of trade cycles and their occurrence after certain specified period will be studied by students. Learning the evolution of different Employment theories. Information Public finance and its policy approached will be given to students
International Economics Code No- 3143	 T.Y.B.com Understanding nature scope & Importance of International Economics Understanding of theories of International trade Understanding the role of International financial Institutions Importance of foreign capital into the economy will be studied by students

Programme Specific Outcome (Economics):

On successful completion of M.A. Course (Economics) the students are able to:

PSO1	The students will be acquaint with unique opportunity of obtaining a professional
	qualification in Economics
PSO2	The students are able to analyze the economic behavior in Practice
PSO3	The ability of writing a clear expression of Students from Economic point of view.
PSO4	The skill of students enhances about understanding the Various economic Problems
	of the country
PSO5	The students are able to enhance the ability of comprehensive understanding of
	Interdisciplinary issues and aspects of society
PSO6	The students are able to enhance the ability of comprehensive understanding of
	Interdisciplinary issues and aspects of society
PSO7	The students from Economics able to explain the role of Govt. policies in Economic
	development
PSO8	The student are able to predict the impact of Fiscal and Monetary Policy on Overall
	Economic Performance

PSO9	The students are able to explain the Economic Problems very well	
PSO10	The students Are able to discuss cost and causes of Unemployment and Assess the	
	public policies	
PSO11	Students are able to formulate informed opinion on Policy issues.	

Students have an opportunity to get exposed to a few elements of social research and also get complete a small research project.

li research project.	Course Outcome: M.A (Economics)
Course Name	Output
Micro Economic	On Successful Completion of the Course
Analysis(Sem- I	• The students are able to understand the Problems of Basic
EC-12301)&(Sem-	Economic Problems
II 22301)	• The students are accompanied with to retrieve the relation
	between different variables through various laws like Law of Demand,
	Law of Supply
	• The students will understand the Indifference curves, Elasticity
	ofDemand and Their Types
	• The students are able understand the relation between various variables
	through law of Variable to Proportion and Law of Returns to Scale
	• The Students are able to understand Market structure
	• Social welfare and welfare economics inculcate the values among the
	students
Public Economic	On Successful Completion of the Course
(Sem- I 12302) &	• Through this subject the students are able to understand the role of
(Sem-II 22302)	government in economic activities
	• The students are able to understand the difference between Public
	goods, Private goods as well as their benefits
	• The students are acquaint with various theories and Models of Public
	economics
	• The students are become familiarizes with theories of Public
	Expenditure
	• The students are able to understand the concepts of Budget and deficit
	Finance
	The students are acquaint with the Public debt of India
International	On Successful Completion of the Course
Trade and	• On successful completion of this course the student are enabled with
Finance	the Knowledge in Classical and Modern Theories of International
(Sem- I 12303) &	Trade
(Sem-II 22303)	• After the successful completion of the course the student should have a
	thorough knowledge on the Gains from International Trade & Concepts
	of Terms of Trade other allied aspects.
	• On successful completion of this course, the student should be well
	versed in the concepts, tools and principles in the field of International
	Economics.
	• On successful completion of this subject the students have the ability to
	understand the functions of WTO,GATT& other institutions
Agricultural	On Successful Completion of the Course
Economics	• The students will understand the Agricultural Economics and their
(Sem- I 12304) &	terms as well as various theories.
(Sem-II 22304)	• The students will acquaint with Present Agricultural Scenario of
	Indian Economy
	• The students will be understood the Problems of farmers and
	Agricultural Sector

	• The will know the causes and impacts of various government schemes on agricultural Productivity
	 The students will become familiarize with Agricultural Challenges and Barriers
Macro Economic	On Successful Completion of the Course
Analysis	 The students of Macro Economics will understand the Concepts of
(Sem- III 32301)	GNP, GDP, NNP, NDP etc.
& (Sem-IV 42301)	 The students are able to understand the theories of National Income
(3011-1 + 42301)	 The students are able to understand the Macroeconomics not only a
	scientific method of Analysis, but also a body of empirical economic
	Knowledge
	 The students will understand the various concepts of Output and
	Employment opportunities
<u>()</u>	
Growth and	On Successful Completion of the Course
Development	• The students are able to understand Concepts of Growth and
(Sem- III 32302)&	Development
(Sem-IV 42302)	• The students are able to familiarizes with theories of Economics
	growth and development
	• The students are able to understand the Human Development Index and
	Others
	• The students are able to Understand Problems of Population and
	Measures
	• The students are able to understand the Income distribution among the
	People
Research	On Successful Completion of the Course
Methodology I	• Ability to develop, demonstrate and examine topics under Economics
(Sem- III 32303)	to pursue research. • Ability to evaluate and examine subject areas in
	economics and explore possibilities of research
	• Students who complete their post-graduation in Economics are mentally
Research Project	equipped to pursue research in the same discipline. It is generally
(Sem-IV 42303)	accepted that research is nothing but extension and application of
	knowledge in a certain specialized field.
	• Students will be given an opportunity to get exposed to a few elements
	of social research and also they are expected to complete a small research
	project under the expert guidance and supervision,. It is essentially a job-
	oriented exercise to enable them to take up the exciting field of social and
	economic research.
Demography	On Successful Completion of the Course
(Sem- III 32305)	• The students are able to understand Nature, Scope and relation between
	development and population
	• The student will be Understand the various theories of population.
	• The student will be Learn about Structure and characteristics of Indian
	population.
	• The students are able to an analysis of Indian population policy.
Economics Of	• Ability to analyze and evaluate the subject with reference to various
Environment	aspects of the economics of environment.
(Sem-IV 42306)	• Ability to develop an understanding of the economics of environment
	and various analytical tools to comprehend environmental issues

Department of English

Programme Specific Outcome (English):

PSO1:	Students expose to the best examples of literature in English and to contribute to their
	Emotional quotient as well as independent thinking.
PSO2:	Development of effective communication skills

Course Outcome (English):

	-
F. Y. B. A	1. Exposure of students to the best examples of prose and poetry in
Compulsory	English
English (11011/11012)	2. so that they realize the beauty and communicative power of English
	3. Introduction of human values and develop the character of
	students as responsible citizens of the world
	4. Development of the ability to appreciate ideas and think
	critically Enhancement of employability of the students
	by developing their
	5. linguistic competence and communicative skills
	6. Revision and reinforcement of structures already learnt in the
	previous stages of learning.
F. Y. B. A-	1. Exposure to students to the basics of literature and language and
Optional English	develop an integrated view about language and literature in them
(General Paper-1)	2. Acquaintance them with minor forms of literature in English and
(13331 / 13332)	help them to appreciate the creative use of language in literature
	3. Introduction to the basics of phonology of English
	4. Preparation of students to go for detailed study and
	understanding of literature and language
	5. Enhancement of the job potential of students by improving their
	language skill
F. Y. B. Com	1. Students offered relevant and practically helpful pieces of prose and
Compulsory	poetry so that they not only get to know the beauty and communicative
English (CBCS) (111/ 121)	power of English but also its practical application
(111/121)	2. Students exposed to a variety of topics that dominate the
	contemporary socio-economic and cultural life
	3. Development of oral and written communication skills of the
	students so that their employability enhances
	4. Development of overall linguistic competence and communicative skills
	of students
F. Y. B. Com	1. Exposition of students to a good blend of old and new literary
(Additional	

English) (CBCS) (117A/127A)	 extracts having various themes that are entertaining, enlightening and informative so that they realize the beauty and Communicative power of English Students made aware of the cultural values and the major problems in the world today Development of literary sensibilities and communicative abilities among students
SYBA - Compulsory English (Core Course-CC) (23001/24001)	 Exposition of students to the best examples of literature in English and to contribute to their emotional quotient as well as independent thinking. Installation of universal human values through best pieces of literature in English Development of effective communication skills by developing ability to use right words in the right context. To enhance employability of the students by developing their basic soft skills Revision and reinforcement the learning of some important areas of grammar for better linguistic competence.
Skill Enhancement Course-SEC-1A Advanced Study of English Language (G2) (23333 / 24333)	 Familiarize students with the various components of language. Development of overall linguistic competence of the students. Introduction to students to some advanced areas of language study. Preparation of students to go for detailed study and understanding of language. Enhancement of communicative skills of students by developing insight into the working of language
Discipline Specific Course (DSC-1A) Appreciating Drama (S1) (23333/24331)	 a. Introduction to Drama as a major form of literature b. Introduction to minor forms of Drama c. Acquaint and enlighten students regarding the literary and the performing dimensions of drama d. Acquaint and familiarize the students with the elements and the types of Drama e. Encouragement of students to make a detailed study of a few sample masterpieces of English Drama from different parts of the world Development of interest among the students to appreciate and analyze drama independently f. Enhancement of students' awareness regarding aesthetics of Drama and to empower them to evaluate drama independently

Dissipling Specific	a. Acquaintance of students with the terminology in poetry criticism
Discipline Specific Course (DSC-2A)	
Appreciating	(i.e. the terms used in appreciation and critical analysis of poems)
Poetry (S2)	b. Encouragement of students to make a detailed study of a few
(23332/24332)	sample masterpieces of English poetry
	c. Enhancement of students awareness in the aesthetics of poetry
	and to empower them to read, appreciate and critically
	evaluate poetry independently
Skill Enhancement	1. Enhancement of the skill of using English for everyday
Course-(SEC-2A)	communication.
(23334/24334)	2. Acquaintance of the students with the verbal and nonverbal
"Mastering	communication
Communication	
Skills"	3. Creation of opportunities to access exposure of speaking in various
	contexts
	4. Acquaintance and familiarization of the students with soft skills
	Development of interest among the students to interact in English
SYBSC & SYBSC	1. Students introduced with the use of English in multimedia
(Computer	2. Students acquainted with the language skills in multivalent
Science) ENGLISH (23922 / 24922)	contexts Acquaintance and enlightenment of students regarding
(Ability	the speaking skill in various contexts
Enhancement	3. Students acquainted and familiarized the with advanced writing
Course-AEC)	skills in different contexts
	4. Students acquainted and familiarized the students with soft skills
	5. Minimized the gap between the existing communicative skills of
	the students and the skills they required at professional level
Т. Ү. В. А.	6. Students familiarize with some excellent pieces of prose and
Compulsory	poetry in English so that they realize the beauty and
English (1317)	communicative power of English.
	 Students enable to become competent and effective users of English
	in real life situations.
	8. Students' contribution to the overall personality development.
	9. Instillation of humanitarian values and foster sympathetic attitude in
	the students.
	10. Students trained in practical writing skills required in work
	environment.
Skill Enhancement	1. Students got awareness of career opportunities available to them.
Course (SEC 1-C	Students identify the career opportunities suitable to them.
& SEC 1-D) (Old	2. Students understand the use of English in different careers.

G-3)	1. Students developed competence in using English for the career of
Title of the Paper:	their choice.
Enhancing	2. Students enhanced skills required for their placement
Employability	2. Students enhanced skins required for their placement
Skills (3337)	
Discipline Specific	1. Students introduced to the basics of novel as a literary form
Elective (DSE-	Students exposed to the historical development and nature of
1C& DSE-1D)	novel Students made aware of different types and aspects of
(Old S-3)	
Title of the	novel Development of literary sensibility and sense of
Paper:	cultural diversity in students
Appreciating	2. Students exposed to some of the best examples of novel
Novel	
(3338)	
Discipline Specific	1. Introduction to students to the basics of literary criticism
Elective (DSE-2C	2. Students made aware of the nature and historical development of
& DSE-2D) (Old	criticism Students made familiar with the significant critical
S-	
4) Title of the	approaches and terms Students encouraged to interpret literary
Paper:	works in the light of the critical approaches
Introduction to	3. Development of aptitude of students for critical analysis
Literary	1 <u>r</u>
Criticism	
(3339)	

Department of Political Science

Programme Specific Outcome (Political Science):

PSO1	Knowledge about political system of the nation.
PSO2	Study of national and international political affairs.
PSO3	Study from competitive examination point of view.
PSO4	Understanding the government mechanism, its functions, duties and responsibilities.
PSO5	Creating appropriate and efficient political leaders.
PSO6	Getting knowledge of political law.
PSO7	Getting knowledge of Constitution of India

Course Outcome (Political Science):

FYB.A: G1 Introduction	1. Acquiring the knowledge about Indian Constitution.
to Indian Constitution.	2. Getting awareness about one's rights and duties.
Course Code:11161/11162 A	3. Getting information about political parties and system of justice
	in India.
	4. Knowing about the problems and challenges in Indian politics.
S.Y.B.A: Paper G2-	1. Getting information about the system of the Constitution
Introduction to Political	and Government
Science.	2. Study of different constitutions comparatively
Course Code: 23163	
T.Y.B.A. G3 Local Self	1. Getting information about the historical survey the formation
Government in Maharashtra	of Maharashtra State.
Course Code: 3167	2. Study of the local governing mechanism.
	3. Developing leadership at local level.

Department of Sociology

Programme Specific Outcome (Sociology):

PSO1	Develop a sociological imagintion to make sense of the reality in a more comprehensive manner.
PSO2	Provide basic knowledge of sociological concets and methods and developing ability to identify the challenges in sociological field of enquiry.
PSO3	Recognize the scope of sociology in terms of career opportunities employment and life skills.
PSO4	Foster critical reflexive and analytical thinking skills

Course Outcome (Sociology):

FYBA Sem-I 11371	1) Understanding of all concepts types and characteristics
Sociology G1	2) Detail Understanding of different topics related to media like – Types
Introduction to sociology	of media.(print and social)
FYBA Sem-II 11372	1) In depth knowledge /Understanding about contribution of
Sociology G1	technology, civil society and social movement in development
Social Institution and	Modernization and Globalization of society.
change	2) To acquaint students with concepts and currents version of social
	change.
SYBA Sem-I 23373	1) Students can able to understand and study different theories concept
Sociology G2	related to population like Mathusian theory Demographic theory
Introduction to population	
and society	
TYBA Sociology G3- 3377	1) Students can able to get detail overview about below ones.
Crime and society	2) New forms of crime – Intensity of event -Preventive majors.

Department of Psychology

Programme Specific Outcome (Psychology):

PSO1	Psychology as a discipline, and its core concepts
PSO2	To demonstrate understanding of fundamental psychological processes in human beings
PSO3	To grasp models of behaviour, perception, memory and learning.
PSO4	To understand basic professional skills pertaining to psychological testing, assessment and counselling.
PSO5	To use skills in specific areas related to chosen specialization (e.g. cognitive, industrial- organizational, clinical, counselling, health, educational, social, community).
PSO6	To connect theory with personal experiences and varied applied settings.
PSO7	To understand how psychology can be applied to solve problems facing humankind.
PSO8	To commit to health and wellbeing at different levels (e.g. individual, organization, community, society).
PSO9	To develop skills of communication, negotiation, team work, effective presentation, etc.
PSO10	To appreciate and tolerate diversity.
PSO11	To develop positive attributes such as empathy, compassion, optimism, social participation, and accountability.

Course Outcome (Psychology):

Course Code	Course Title	Course Outcomes
FYBA Sem I DSC- PSY 1A	Foundation Of Psychology	 Develop a working knowledge of Psychological contents, areas and applications of psychology. Develop a base in cognitive psychology with the help of relevant examples of everyday life. Comprehend and analyse situations in real life appropriately and enable others to exercise in the same way. Appreciate and apply various theories of learning in the practical world. Identify the importance of experiments in the field of memory and other cognitive aspects and analyse the way it shaped cognitive psychology
FYBA Sem II G1 DSC- PSY 1B	Introduction To Social Psychology	 Develop insight and analyze the contribution of social psychologists to the understanding of human society. Evaluate effective strategies in socialization, group processes (both inter and intra-group) and helping behavior. Ability to register the progression of theories in major areas in Social Psychology. Interpret attitude formation and various methods to be used to change the attitude. Understand aspects related to social psychology

SYBA Sem III & IV G2 CC/SEC 1A & 1B	Health Psychology & Positive Psychology	 Analyzing Historical perspective on Health & Illness Introduction on how theoretical and empirical findings are applied to improve the lives and development of individuals and groups with the help of health psychology. Analyze and critically evaluating fundamental issues, with a particular focus on how to promote health across a range of settings this course will be relevant for students who want to work in health settings. The course will provide an insight into how psychology can be used to understand important health issues for example – patient adjustment to chronic illness, how to motivate patients to change their health-related behaviour or how lifespan influences shape our health beliefs and behaviours, arguments, and points of view in health psychology
TYBA G3	Industrial Organisational Psychology	 Students will be able to describe concepts of psychology in the process of manpower training. Design training & development process of an organizations, apply various methods in organizational setting The goal of this course is to understand how psychological principal improve efficiency and quality of employee life Students gain knowledge about the history of I/O psychology, job analysis, motivation, leadership, job satisfaction, work stress and health.

TYBA G3	Industrial Organisational Psychology	 Students will be able to describe concepts of psychology in the process of manpower training. Design training & development process of an organizations, apply various methods in organizational setting The goal of this course is to understand how psychological principal improve efficiency and quality of employee life Students gain knowledge about the history of I/O psychology, job analysis, motivation, leadership, job satisfaction, work stress and health.
------------	--------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Faculty of Commerce

Program Outcomes (POs) for B.Com Programme

PO1:	Disciplinary Knowledge:
	Demonstrate a blend of conventional discipline knowledge and its applications to the
	modern world. Execute strong theoretical and practical understanding generated from
	the chosen programme.
PO2:	Critical Thinking and Problem solving:
	Exhibit the skill of critical thinking and use higher order cognitive skills to approach
	problems situated in their social environment, propose feasible solutions and help in
	its implementation.
PO3:	Research-Related Skills:
	Seeks opportunity for research and higher academic achievements in the chosen field
	and allied subjects and is aware about research ethics, intellectual property rights and
	issues of plagiarism. Demonstrate a sense of inquiry and capability for asking
	relevant/appropriate questions; ability to plan, execute and report the results of an
	research project be it in field or otherwise under supervision.
PO4	Personal and professional competence:
	Equip with strong work attitudes and professional skills that will enable them to work
	independently as well as collaboratively in a team environment.
PO5	Effective Citizenship and Ethics:
	Demonstrate empathetic social concern and equity centred national development;
	ability to act with an informed awareness of moral and ethical issues and commit to
	professional ethics and responsibility.
PO6	Environment and Sustainability:
	Understand the impact of the scientific solutions in societal and environmental
	contexts and demonstrate the knowledge of, and need for sustainable development.
PO7	Self-directed and Life-long learning:
	Acquire the ability to engage in independent and life-long learning in the broadest
	context of socio-technological changes.

Program Outcomes (POs) for M.Com Programme

PO1:	Disciplinary Knowledge:
	Demonstrate comprehensive knowledge and a strong theoretical grounding in their
	area of work.
PO2:	Critical Thinking and Problem solving:
	Identify problems by closely examining the situations around them and think holistically
	about the phenomena and generate viable solutions to these problems. Exhibit the skill
	of critical thinking and understand scientific texts and place scientific statements and
	themes in contexts and also evaluate them in terms of generic conventions. Identify the
	problem by observing the situation closely, take actions and
	apply lateral thinking and analytical skills to design the solutions.
PO3:	Social competence and communication skills:
	Demonstrate ability to accommodate the views of others and present their own opinions
	and complex ideas, in written or oral form, in a clear and concise manner in group
	settings. Exhibit thoughts and ideas effectively in writing and orally; communicate with
	others using appropriate media, build effective interactive and presenting skills to meet
	global competencies. Elicit views of others, present complex
DO 4	information in a clear and concise and help reach conclusion in group settings.
PO4	Research-related skills and Scientific temper:
	Infer scientific literature, build a sense of enquiry and be able to formulate, test, analyse, interpret and establish hypothesis and research questions, and to identify and consult
	interpret and establish hypothesis and research questions; and to identify and consult relevant sources to find answers. Able to plan and write a research
	paper/project while emphasizing on academics and research ethics, scientific conduct
	and creating awareness about intellectual property rights and issues of plagiarism.
PO5	Trans-disciplinary research competence:
105	Create new conceptual, theoretical, methodological innovations that integrate and
	transcend beyond discipline-specific approaches to address a common problem.
PO6	Personal and professional competence:
200	Perform independently and also collaboratively as a part of a team to meet defined
	objectives and carry out work across interdisciplinary fields. Execute interpersonal
	relationships, self-motivation and adaptability skills and commit to professional
	ethics.
PO7	Effective Citizenship and Ethics :
	Demonstrate empathetic social concern and equity centred national development and
	act with an informed awareness of moral and ethical issues and commit to
	professional ethics and responsibility.
PO8	Environment and Sustainability:
	Understand the impact of the scientific solutions in societal and environmental
	contexts and demonstrate the knowledge of and need for sustainable development.
PO9	Self-directed and Life-long learning:
	Demonstrate attitudes of being a life-long learner who passionately pursues self-
	determined goals in the broadest context of socio-technological changes. Acquire the
	ability to engage in independent and life-long learning in the broadest context of
	socio-technological changes.

Programme Specific Out Comes B. Com.

After Completion of Graduation in Commerce (Business Administration), the student's will

be able

1. To know the administrative activities of business organisation.

- 2. To understand the role of business organisation in society.
- 3. To enhance and perform the skills required as an employee.
- 4. To prepare the administrative reports of business organisation.
- 5. To analyzed the functions of business organisations.

Programme Specific Out Comes

B. Com.

After Completion of Graduation in Commerce (Cost and Works Accounting), the student's

will be able

- 1. To understand the various concepts of cost and works accounting.
- 2. To prepare the cost sheet.
- 3. To classify the various cost of productions.
- 4. To know the role of overheads in cost of production.
- 5. To know the various costing methods and their applications in industry.

Programme Specific Out Comes

B. Com.

After Completion of Graduation in Commerce (Marketing Management), the student's will be able

- 8
- 1. To understand the various concepts of Marketing.
- 2. To know the role of advertisement and its impact on society.
- 3. To prepare marketing plan of an organisation.
- 4. To collect primary data for marketing analysis.
- 5. To implement the various functions of marketing department.

Course Out Comes

F. Y. B. Com. Semester I

1. Financial Accounting – I (PR - 112)

After Completion of Financial Accounting – I of Semester I, the students will be able:

- a. To understand the basic concepts of financial Accounting in business world.
- b. To understand and apply the process of piecemeal distribution of cash after dissolution of partnership firm.
- c. To aware the applications of basic concepts of financial accounting in business world.
- d. To impart the skill of GST Registration process.

2. Business Mathematics and Statistics (PR-114 A)

After Completion of Business Mathematics and Statistics – I of Semester I, the students will be able:

- a. To understand the basic concepts in Finance and Business Mathematics and Statistics
- b. To familiar with application of Statistics and Mathematics in Business
- c. To understand basic concepts in Statistics
- d. To acquire elementary statistical method for analysis of data.

3. Computer Concepts and Applications (PR- 114 B)

After Completion of Computer Concepts and Applications – I of Semester I, the students will be able:

a. To familiar with Computer environment, network, internet.

- b. To understand basics of operating system and business communication tools.
- c. To acquire application of internet in commerce
- d. To aware about e-commerce and M-Commerce

4. Marketing and Salesmanship-I (PR- 116 c)

After Completion of Marketing and Salesmanship – I of Semester I, the students will be able: a. To understand basic concepts in Marketing

- b. To understand the basic knowledge of Market segmentation, Marketing Mix, Product and Product Mix
- c. To implement knowledge in practicality by enhancing their skills in the field of Marketing

5. Banking and Finance (PR- 115 b)

After Completion of Banking and Finance– I of Semester I, the students will be able:

- a. To understand knowledge of fundamentals of banking
- b. To aware various banking concepts.
- c. To understand banking operation

6. Business Environment and Entrepreneurship (PR- 236 g)

After Completion of Business Environment and Entrepreneurship– I of Semester I, the students will be able:

- a. To understand the concept of Business Environment and its aspects
- b. To make students aware about the Business Environment issues and problems of Growth
- c. To examine personality competencies most common to majority of successful entrepreneurs and to show how these competencies can be developed or acquired
- d. To understand the difference between Entrepreneurial and non-Entrepreneurial behaviour

7. Organizational Skill Development (PR-115 a)

After Completion of Organizational Skill Development-I of Semester I, the students will be able:

- a. To introduce the students to the emerging changes in the modern office environment
- b. To develop the conceptual, analytical, technical and managerial skills of student's efficient office organization and records management
- c. To develop the organizational skills of students
- d.To develop technical skills among the students for designing and developing effective means to manage records, consistency and efficiency of work flow in the administrative section of an organisation
- e. To develop employability skills among the students

Semester II

1. Financial Accounting – II (PR 122)

After Completion of Financial Accounting – I of Semester II, the students will be able:

a. To understanding the meaning of Computerized Accounting system.

- b. To get the knowledge about various software's used in accounting.
- c. To prepare the final account of charitable trust.

d. To identify the tangible and intangible asset.

e. To get the knowledge of Lease and maintain the books of Royalty.

2. Business Mathematics and Statistics (PR- 124 A)

After Completion of Business Mathematics and Statistics– I of Semester II, the students will be able:

- a. To introduce the basic concepts in Finance and Business Mathematics and Statistics
- b. To familiar the students with applications of Statistics and Mathematics in Business
- c. To acquaint students with some basic concepts in Statistics.
- d. To learn some elementary statistical methods for analysis of data.
- e. The main outcome of this course is that the students are able to analyse the data by using some elementary statistical methods

3. Computer Concepts and Applications (PR- 124 B)

After Completion of Computer Concepts and Applications – I of Semester II, the students will be able:

- a. To understand the concepts of E-Commerce tools, E- Marketing.
- b. To application of EPS, M-Commerce

4. Marketing and Salesmanship (PR- 126 c)

After Completion of Marketing and Salesmanship – I of Semester II, the students will be able:

- a. To introduce the concept of Salesmanship.
- b. To give insight about various techniques required for the salesman.
- c. To inculcate the importance of Rural Marketing.
- d. To acquaint the students with recent trends in marketing and social media marketing.

5. Banking and Finance (PR- 125 b)

- After Completion of Banking and Finance II of Semester II, the students will be able:
- a. To develop the working capability of students in banking sector
- b. To Make the Students aware of Banking Business and practices.
- c. To enlighten the students regarding the new concepts introduced in the banking system.

6. Business Environment and Entrepreneurship (PR- 126 e)

After Completion of Business Environment and Entrepreneurship – I of Semester II, the students will be able:

- a. Understanding the difference between entrepreneurial and non-entrepreneurial personality.
- b. Providing knowledge and significance of entrepreneurship Skill-Realising role of entrepreneurship in economy
- c. Gaining knowledge of various institutions promoting entrepreneurship Skill-Acquaintance with these institutions
- d. Getting inspiration from the entrepreneurs Skill-Developing entrepreneurial

Personality by getting inspiration from the entrepreneurs

7. Organizational Skill Development (PR -126 a)

After Completion of Organizational Skill Development

– II of Semester II, the students will be able:

a. To imbibe among the students the qualities of a good manager and develop the necessary skill sets

- b. To develop the technical skills of the students to keep up with the technological advancements and digitalization
- c. To develop the communication skills of students and introducing them to The latest tools in communication
- d. To develop writing, presentation, interpersonal skills of the students for effective formal corporate reporting.
- e. To educate the students on the recent trends in communication technology And tools of office automation

S. Y. B. Com. Semester III

1. Business Communication-I (PR- 231)

After Completion of Business Communication-I of Semester III, the students will be able:

- a. To understand the concept, process and importance of communication.
- b. To acquire and develop good communication skills requisite for business correspondence.
- c. To develop awareness regarding new trends in business communication.
- d. To provide knowledge of various media of communication.
- e. To develop business communication skills through and exercises.

2. Corporate Accounting (PR-232)

After Completion of Corporate Accounting – I of Semester III, the students will be able:

- a. To acquaint the student with knowledge about various Concepts, Objectives and applicability of some important accounting standards associated with to corporate accounting.
- b. To develop understanding among the students on the difference between commencement and incorporation of a company and the accounting treatment for transactions during the two phases.
- b. To update the students with knowledge for preparation of final accounts of a company as per Schedule III of the Companies Act 2013
- c. To empower to students with skills to interpret the financial statements in simple and summarized manner for effective decision-making process.

3. Business Management –I (PR- 234)

After Completion of Business Management– I of Semester III, the students will be able:

- a. To provide basic knowledge and understanding about various concepts of Business Management.
- b. To help the students to develop cognizance of the importance of management principles.
- c. To provide an understanding about various functions of management.
- d. To provide them tools and techniques to be used in the performance of the managerial job.

4. Elements of Corporate Law – I (PR-235)

After Completion of Elements of Corporate Law–I of Semester III, the students will be able:

- a. To develop general awareness of Elements of Company Law among the students.
- b. To understand the Companies Act 2013 and its provisions.
- c. To have a comprehensive understanding about the existing law on formation of new company in India.
- d.To create awareness among the students about legal environment relating to

the company law.

e.To acquaint the students on e-commerce, E governance and e-filling

mechanism relating to Companies.

5. Business Administration- I (PR-236 a)

After Completion of Business Administration-I of Semester III, the students will be able:

- a. To provide basic knowledge about various forms of business organizations
- b. To acquaint the students about business environment and its implications thereon.
- c. To make them aware about the recent trends in business.

6. Cost and Works Accounting – I (PR-246 e)

After Completion of Cost & Works Accounting – I of Semester III, the students will be able:

- a. To know and understand the basic concepts of Cost Accounting.
- b. To get the idea of elements of cost and classification of costs.
- c. To prepare the cost sheet for particular product for a specific period.
- d. To know the purchase process of an organisation.
- e. To apply the methods of inventory control.

7. Marketing Management (PR- 246 h)

After Completion of Marketing Management– I of Semester III, the students will be able:

- a. To introduce the concept of Marketing Management.
- b. To give the students the basic knowledge of Marketing Management to be a successful modern marketer.
- c. To inculcate knowledge of various aspects of marketing management through practical approach.
 - d. To interpret the issues in marketing and their solutions by using relevant theories of marketing management.

S. Y. B. Com Semester IV

1. Business Communication-II (PR-241)

After Completion of Business Communication– II of Semester IV Business Communication, the students will be able:

- a. To understand the concept, process and importance of communication.
- b. To acquire and develop good communication skills requisite for business correspondence.
- c. To develop awareness regarding new trends in business communication.
- d. To provide knowledge of various media of communication.
- e. To develop business communication skills through the application and exercises.

2. Corporate Accounting-II (PR- 242)

After Completion of Corporate Accounting- II of Semester IV, the students will be able:

- a. To acquaint the student with knowledge of corporate policies of investment for expansion and growth through purchase of stake in or absorption of smaller units.
- b. To develop the knowledge among the student about consolidation of financial statement with the process of holding.
- c. To update the students with knowledge of the process of liquidation of a company

d. To introduce the students with the recent trends in the field of accountancy

3. Business Management-II (PR- 244)

After Completion of Business Management– II of Semester IV, the students will be able:

- a. Students will get an idea about the basic motivational tools used in the field of management.
- b. Students will get an idea about how leadership influences organizational success.
- c.Students will understand the significance of coordination and control in modern business management
- d. Students will come across various emerging trends in management.
- 4. Elements of Corporate Law-II (PR- 245)
- After Completion of Elements of Corporate Law– II of Semester IV, the students will be able:
- a. To develop general awareness among the students about management of company
- b. To have a comprehensive understanding about Key managerial Personnel of company and their role in Company administration.
 - d. To acquaint the students about E Governance and E Filling under the Companies Act, 2013.
- d. To equip the students about the various meetings of Companies and their importance.
- e. To make students capable of becoming good human resource of the corporate sector.

5. Business Administration-II (PR- 246 a)

After Completion of Business Administration-II of Semester IV, the students will be able:

- a. To develop a better understanding of the legal compliances in business
- b. To understand the term productivity and its importance in business administration
- c. To develop an understanding of the various forms of liasoning required in business administration
- d. Getting acquainted with the growth strategies of business

6. Cost and Works Accounting – II (PR- 246 e)

After Completion of Cost & Works Accounting – II of Semester IV, the students will be able:

- a. To identify and understand the documents required in purchase and store departments.
- b. To get the knowledge of preparation of store ledger.
- c. To calculate the Labour cost by time and piece rate method.
- d. To get the idea of Labour turnover, job analysis and job evaluation.
- e.To understand the meaning of just in time, Computer aided manufacturing and enterprise resource planning.

7. Marketing Management (PR- 246 h)

After Completion of Marketing Management– I of Semester III, the students will be able:

- a) Students will get knowledge of the basics of salesmanship which is a vital aspect of to gain the insights about recent trends in marketing field. marketing.
- b) It will help the students to gain insights about Rural Marketing and its uniqueness.
- c) It will help the students to gain the insights about recent trends in marketing field.

T. Y. B. Com 2013 Pattern

1. Business Regulatory Frame Work (PR 301)

After Completion of Business Regulatory Frame Work-I of Semester V, the students will be able:

- a. To acquaint students with the basic concepts, terms & provisions of Mercantile and Business Laws.
- b. To develop the awareness among the students regarding these laws affecting business, trade and commerce.

2. Advanced Accounting (PR-302)

After Completion of Advanced Accounting – I of Semester IV, the students will be able:

- a. To impart the knowledge of various accounting concepts
- b. To inculcate the knowledge about accounting procedures, methods and techniques.
- c.To acquaint them with practical approach to accounts writing by using software package.

3. Auditing and Taxation (PR 304)

After Completion of Auditing and Taxation of Semester IV, the students will be able:

- a. To acquaint themselves about the concept and principles of Auditing, Audit process, Assurance Standards, Tax Audit, and Audit of computerized Systems.
- b. To get knowledge about preparation of Audit report.
- c. To understand the basic concepts and to acquire knowledge about Computation of Income, Submission of Income Tax Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961.

4. Business Administration (PR 305 a)

After Completion of Business Administration III-of Semester IV, the students will be able:

• To acquaint the students with basic concepts & functions of HRD and nature of Marketing functions of a business enterprise.

5. Cost and Works Accounting II (PR 305 e)

After Completion of Cost & Works Accounting – II, the students will be able:

- a. To understand the accounting process of overheads.
- b. To analyses the overhead cost in cost of production.
- c. To calculate the primary and secondary distribution of overheads.
- d. To apply the various methods of costing in production and service industries.
- e. To apply the process of job costing method.

6. Marketing Management II (PR 305 h)

After Completion of Marketing Management – II, the students will be able:

- a. To understand the concept and functioning of marketing planning and sales management
- b. To know marketing strategies and organization
- c. To inform various facets of marketing with regulatory aspects
- d. To understand marketing in globalize scenario

7. Business Administration III (PR 306 a)

After Completion of Business Administration – III of Semester IV, the students will be able:

• To acquaint the students with the basic concepts in finance and production functions of a business enterprise.

8. Cost and Works Accounting III (PR 306 e)

After Completion of Cost & Works Accounting – II, the students will be able:

- a. To impart knowledge regarding costing techniques.
- b. To provide training as regards concepts, procedures and legal Provisions of cost audit.

9. Marketing Management III (PR 306 h)

After Completion of Marketing Management – III, the students will be able: a. To know detailing of Marketing Research

- b. To understand the role Brand and Distribution Management in marketing
- c. To inform about Marketing and Economic envelopment
- d. To Know of the importance of control on marketing activities

M.Com I Semester I

1. Management Accounting – I (PR 101)

After Completion of Management Accounting, the students will be able:

- a. To understand the concept of Financial Accounting and its limitations, emergence of Management Accounting and Cost Accounting, its advantages and distinction between Management Accounting and Cost Accounting.
- b. To understand the concept of Marginal Costing, its applications, different techniques of managerial cost accounting and fixed and Variable Cost Analysis in decision making process.
- c. To understand the concept of budget and budgetary control, types of budgets and preparation of functional budgets in an organization.
- d. To understand the concept of Working Capital Management, determination of working capital, components of working capital and accounts receivable and inventory management.

2. Strategic Management – I (PR 102)

After Completion of **Strategic Management**, the students will be able:

- a. Understanding of the concept of Strategic management and the process of Strategic Management
- b. Understanding the External and Internal Business Environment for effective Strategy formulation Development of Strategic analytical skills Skills to design an effective Strategic Plan
- c. Development of Applicability skills for effective plan implementation Developing Technical skills for evaluation of alternatives and analytical skills for choice among alternatives
- d.Development of Technical and Analytical abilities for formulation of sound functional Strategy in various areas of business Development of Analytical and Managerial Abilities for critical evaluation

3. Production & Operation Management –I (PR-113)

After Completion of **Production & Operation Management**, the students will be able:

- a. Acquaint the students' knowledge about Production and Operation management. Recognize the inherent conflict of interest in many business decisions relating to safety consideration and environmental aspects.
- b. Understanding the scope and Process of Supply Chain Management Knowledge on various career opportunities in
- c. Acquaint the students with knowledge of Production Planning and Control. Motivate the students to develop and innovate ideas for Product Design and Development
- d. Recognize the importance of Total Quality Management Identification of emerging issues in Production and operation Management

4.Financial Management – I (PR 114)

After Completion of Financial Management, the students will be able:

- a. Understanding Financial Management Recognizing the Financial System of India.
- b. Understanding Financial Statements Analysing the Financial Statements
- c. To enable the students to make Investment Decisions, to study the Capital Budgeting Techniques
- d. To understand the meaning and nature of Working Capital, to enable the students to formulate Credit and Collection policy

M.Com I Semester II

1. Financial Analysis & Control (PR-201)

After Completion of Financial Analysis & Control, the students will be able:

- a. Understanding basics of financial analysis.
- b. To gain knowledge of practically comparing financial results of different years and different companies.
- c. To understand the importance of cash liquidity in an organization. To understand the computation of cash and fund flows under operating, investing and financing categories.
- d.To develop the skill of appropriate Students will know about industrial finance and its sources
- e.Students will understand problems of small and micro industries in India use of different ratios to evaluate the financial performance of entities.

2.Industrial Economics (PR-202)

After Completion of **Industrial Economics**, the students will be able:

- a. Will get an overview of industrial economics, Will know about the concepts used in industrial economics.
- b. Students will understand the theories of industrial location, Students will know about industrial imbalance in India

3.Business Ethics & Professional Values (PR

After Completion of **Business Ethics & Professional Values**, the students will be able:

- a. To understand How companies ethically operate
- b. To understand how CSR activities help the society for better living
- c. To understand how ethical practices can be adopted in different areas

d. Awareness on the importance of environmental issues and Sustainable Development

4. Elements of Knowledge Management

After Completion of Elements of Knowledge Management, the students will be able:

- a. Conceptual Clarity
- b. Analytical ability
- c. Application Oriented Skills
- d. Managerial skills

M. Com II Semester III

1. Business Finance (PR-301)

After Completion of **Business Finance**, the students will be able:

- a. Students will be able to understand the role and importance of corporate finance, and learn the calculation value of money
- b. Students will be able to understand the financial planning, theories of capitalization and estimation of finance need of firm.
- c.Students will be able to learn the sources of finance to be tapped for running business successfully.
- d. Students will be able to apply best practice in working capital management.

2. Research Methodology for Business (PR-302)

After Completion of Research Methodology for Business, the students will be able:

- a. To understand the research and research activities.
- b. To get the idea of research process
- c. To know the utilization of library and computer in research work.
- d. To prepare the questionnaire for primary data collection.
- d. To prepare a project report on a specific topic related with commerce.

3. Organizational Behaviour (PR- 314)

After Completion of **Organizational Behaviour**, the students will be able:

- a. The Definition and meaning of organizational Behaviors, Able to cope with the role of technology in organization. Describe the theoretical and conceptual framework of Organizational Behavior Analyze the impact of globalization on OB
- b.The explain the horizontal and virtual designs, Understand the characteristics organizational culture. Identify the process of impression management, define the concept of Personality. Explain the attributes of personality and various dimensions of attitude.
- c. The defines the concept of motivation. Capacity to describe the types of motives. Capacity to analysis motivational process. Describe the theory of motivation. The definition of Emotional Intelligence, and explain the characteristics and Importance.
- d. The definition of stress, describe the causes of stress. Describe the effects of stress. The definition of Conflict and describe the types of conflict. The definition of Group and team. Explain the types of Teams and Team building.

4. Human Resource Management (PR- 313)

After Completion of **Human Resource Management**, the students will be able: a. The Definition and meaning of Human Resource Management, its Concept, Approaches, Functions Can identify that the HRM is profession or not. Able to cope with the concept Human Resource Environment. Place of female employee in the organisation. Identify the changing Role of Human Resource Management.

b. The Objectives of Human Resource Planning and Development. Need and Estimation for Human Resource Planning and Development. Can understand the recruitment and selection process. Understand the concept of Retention of Manpower, Succession Planning.

M. Com II Semester IV

1. Capital Market and Financial Services (PR-401)

After Completion of **Capital Market and Financial Services**, the students will be able:

- a. To get the idea of various functions and participants of capital market
- b. Aware about the process and functions of Stock Market.
- c. To understand the concept and process of portfolio management.
- d. Acquired the knowledge of financial services provide by the agencies.

2. Industrial Economic Environment (PR -402)

- After Completion of Industrial Economic Environment, the students will be able:
- a. Will understand the impact of economic and non economic factors affecting industrial environment
- b. Will understand role of various types of industries in India like small scale industries, public sector industries, MNCs etc
- c. Critically evaluate industrial polices in India Analyze the impact of new industrial policy adopted by India.
- d. Will understand role, progress and problems of manufacturing and service industries in India

3. Recent Advances in Business Administration (PR 403)

After Completion of **Recent Advances in Business Administration**, the students will be able:

- a. The Definition and meaning of change management and get the knowledge about the approach's management change and Important feature.
- b. Able to know the challenges before customer centric organization
- c. Able to identify to aquatint the role, importance and current trends in merger
- d. Able to identify the concept and significance of Restructuring and Engineering of Business.

4. Project Work in Business Administration (PR 404)

After Completion of **Project Work in Business Administration**, the students will be able:

- a. To understand the practical knowledge through project work.
- b. Students will get skill for collection, analysis and interpret from information